



Ilana N. Lubin

Partner

Corporate

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Companies across a range of industries seek Ilana Lubin to advise them on domestic and cross-border mergers and acquisitions, joint venture, carve-out and divestiture transactions and other strategic matters. Notably, Ilana's experience representing clients in the apparel, footwear, accessory and beauty sectors has provided her with unique insight into the global business of fashion and the intensifying commercial exploitation of celebrity, corporate, fashion and entertainment brands. Accordingly, Ilana is seen as a trusted outside general counsel who is able to navigate a range of solutions for her clients in retail, fashion and beyond.

In-depth corporate experience and knowledge of global retail

Ilana's corporate and commercial experience is broad from both a domestic and international perspective. Ilana's cross-border experience spans countries including China, South Korea, Mexico, Brazil, Qatar, France, Denmark, Finland, Russia, Italy and the United Kingdom. She has counseled clients on matters ranging from launching operations in the United States to entering into joint venture transactions in foreign jurisdictions. No matter the deal, Ilana is adept at working with local counsel to isolate local law risk and compliance considerations and evaluating those risks in the context of the overall transaction.

This broad experience, particularly on behalf of retailers, consumer products companies and brand owners, has allowed her to gain understanding into the issues facing members of the retail eco system globally. Ilana regularly supports clients seeking to maximize celebrity, entertainment and corporate brand value through intellectual property transactions, including joint venture, licensing, distribution and endorsement deals. She also manages a range of legal solutions across practice areas, including intellectual property disputes and counseling, tax, bankruptcy, toxic torts, employment and labor, and commercial litigation.

Practices

- Advertising, Marketing and Promotions
- Corporate
- Corporate Governance
- Entrepreneurial Ventures
- Intellectual Property
- International
- Mergers and Acquisitions
- Trademark Licensing and Strategy

Industries

- Entertainment and Media
- Fashion
- Technology

Education

- JD, Benjamin N. Cardozo School of Law
- BS, Cornell University

Bar Admissions

- New York

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Recognitions

Recognized or listed in the following:

- *Crain's New York Business*
 - Notable Women in Law, 2021
- *New York Law Journal*
 - Rising Star, 2019
- *Super Lawyers Rising Stars*
 - New York, 2015–2022

News

- Katten Grows Its Kattalyst Sponsorship Program (May 24, 2023)
- Katten Attorneys Earn 2022 New York Super Lawyers and Rising Stars Distinctions (September 29, 2022)
- Katten Attorneys Named 2021 New York Super Lawyers and Rising Stars Honorees (September 30, 2021)
- Katten's Industry Leading Corporate Practice Continues to Grow (September 14, 2021)
- Katten's New Corporate Attorney Focuses on M&A and Fashion Industry Counsel (May 19, 2021)

Publications

- Always in Style: Key Considerations in Buying and Selling Fashion Brands (Fall 2024)
- *The Katten Kattwalk* | Issue 28 (Fall 2024)
- Q&A With Ilana Lubin (October 4, 2021)
- Surge Of Retail Bankruptcies Coincides With The Anniversary Of 'Tempnology' | *New York Law Journal* (August 28, 2020)
- Insight: Why Companies Should Start Treating Social Media Influencers Like Celebrities | *Bloomberg Law* (November 5, 2018)
- Think Tank: Legal Strategies-Hollywood Scandals And Your Brand | *Women's Wear Daily* (March 28, 2018)

Presentations and Events

- Women in Law & Leadership (November 14, 2018) | *Panelist | Mentor and Sponsorship: Creating Growth in Your Organization*

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- 2018 ANA/BAA Marketing Law Conference (November 9, 2018) | *Speaker | Global Social Media: Key Issues and Learning in Mergers, Acquisitions, Contracts & Management*
- ACC's New York City Chapter – The Art of Contracting (June 15, 2017) | *Presenter | Tools and Tips for Identifying and Avoiding Common Traps in Commercial Contracts*
- Association of Corporate Counsel Webinar (May 24, 2017) | *Presenter | Tools and Tips for Identifying and Avoiding Common Traps in Commercial Contracts – Part 2*
- Association of Corporate Counsel Webinar (April 12, 2017) | *Presenter | Tools and Tips for Identifying and Avoiding Common Traps in Commercial Contracts – Part 1– Part 1*
- Association of Corporate Counsel – New York City Chapter Signature CLE Program (July 13, 2016) | *Presenter | The Art of Contracting: Tools and Tips for Identifying and Avoiding Common Traps in Commercial Contracts*
- Family Office & Private Equity Dealmakers Breakfast Series (June 2, 2016) | *Moderator | Private Equity in Apparel and Fashion*
- Startup Legal Night (March 31, 2015) | *Presenter | Forming Your Business: A Practical Approach*